Noble Rey Brewing Company, LLC

INCOME AND EXPENSES

January - November, 2018

| | TOTAL |
|--|----------------|
| Income | |
| Retail Brewery Taproom Sales | 177,443.91 |
| Retail Farmers Market Sales | 179,305.52 |
| Services / Events | 37,429.27 |
| Unapplied Cash Payment Income | 10,931.26 |
| Uncategorized Income | 4,678.32 |
| Wholesale Beer Sales | 658,598.66 |
| Total Income | \$1,068,386.94 |
| Cost of Goods Sold | |
| Cost of Goods Sold | 291,918.33 |
| Supplies & Materials - COGS | 8,407.38 |
| Total Cost of Goods Sold | \$300,325.71 |
| GROSS PROFIT | \$768,061.23 |
| Expenses | |
| Advertising/Promotional | 20,424.18 |
| Auto | 2,204.55 |
| Bank Charges | 1,752.41 |
| Catering | 850.00 |
| Charitable Contributions | 50.00 |
| Cleaning Services | 1,253.43 |
| Commission | 549.36 |
| Consulting | 2,665.50 |
| Credit Card Processing Fees | 70.30 |
| Donation | 1,221.50 |
| Dues & Subscriptions | 3,661.29 |
| Equipment Rental | 18,368.33 |
| Festivals | 708.38 |
| Insurance | 42,063.76 |
| Legal & Professional Fees | 9,974.54 |
| Live Music | 10,393.58 |
| Loan Originating Fees | 8,033.33 |
| Meals and Entertainment | 6,410.99 |
| Merchant Fees Expense | 1,604.21 |
| Miscellaneous Expense | 1,103.15 |
| Office Expense | 4,028.10 |
| Office Supplies | 2,463.51 |
| Office/General Administrative Expenses | 9,121.23 |
| Payroll Expenses | 481,729.70 |
| Payroll Processing Fees | 13,241.03 |
| Permits | 1,557.26 |
| Pest Control | 1,342.27 |
| Postage Expense | 198.42 |
| Property Tax Expense | 4,766.40 |
| QuickBooks Payments Fees | 30.85 |
| | |

| | TOTAL |
|----------------------------------|----------------------|
| Rent | 96,504.85 |
| Repairs and Maintenance | 9,767.88 |
| Software Expense | 1,839.54 |
| Supplies & Materials | 17,705.97 |
| Taxes Paid | 31,366.94 |
| Travel Expense | 7,592.04 |
| Uniforms Expense | 1,139.64 |
| Utilities | 27,947.09 |
| Website Expense | 1,635.42 |
| Total Expenses | \$847,340.93 |
| NET OPERATING INCOME | \$ -79,279.70 |
| Other Income | |
| Cash Rebate | 708.25 |
| Other Miscellaneous Income | 191.45 |
| Total Other Income | \$899.70 |
| Other Expenses | |
| Gain (Loss) on Disposition of FA | -76,546.22 |
| Interest Expense | 141,533.96 |
| Total Other Expenses | \$64,987.74 |
| NET OTHER INCOME | \$ -64,088.04 |
| NET INCOME | \$ -143,367.74 |